

Message Text

UNCLASSIFIED

PAGE 01 JAKART 03382 150741Z
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----115056 151235Z /17

R 150620Z MAR 78
FM AMEMBASSY JAKARTA
TO AMEMBASSY SINGAPORE
INFO SECSTATE WASHDC 7463
USDOC WASHDC
AMCONSUL MEDAN
AMCONSUL SURABAYA

UNCLAS JAKARTA 3382

USDOC FOR OIM

EO 11652: NA
TAGS: BEXP, ID
SUBJ: BISEQUIP: MARCH 28-31, 1978

1. FOLLOWING ARE BLUE RIBBON CALLS MADE BY EMBASSY JAKARTA
TO SUPPORT EXHIBITION AT USIMC:

A) P.T. ELEKTRONIKA NUSANTARA, ONE OF FIVE DATA PROCESSING
SERVICE CENTERS IN INDONESIA OFFERING COMMUNICATIONS AND
DATA PROCESSING SERVICES TO BOTH GOVERNMENT AND PRIVATE FIRMS.
TWO CALLS WERE MADE UPON TORO SOESANTO, DATA GROUP MANAGER,
AND GIRISH SHAH, GENERAL MANAGER, DATA CENTER DIVISION. SHAH
PLANS TO ATTEND BISEQUIP.

B) IBM INDONESIA, ANOTHER OF FIVE DATA PROCESSING SERVICE
CENTERS, AS WELL AS SELLER OF IBMI EQUIPMENT. INTERESTED BUT
WILL SEND STAFFERS ONLY IF SEMINAR PROGRAM APPEARS WORTHWHILE.

C) N.V. MUGI, ANOTHER OF FIVE DATA PROCESSING CENTERS IN
INDONESIA, REPRESENTS NCR AND OTHER DATA PROCESSING-
ORIENTED MANUFACTURERS INCLUDING ADDRESSOGRAPH, WHICH IS
EXHIBITOR IN BISEQUIP. MUGI HAS NOT DECIDED IF WILL
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 JAKART 03382 150741Z

ATTENT BISEQUIP. EMBASSY PLANS TO ASK FOR MUGI SUPPORT
TO SEND OUT INVITATIONS AS EXISTING LOCAL REPRESENTATIVES
(EXREP) TO CUSTOMERS.

D) N.V.P.D. SOEDARPO CORPORATION, ELECTRONIC DATA PRO-
CESSING DIVISION, RUNS A DATA PROCESSING CENTER. REPRESENTS
UNIVAC AND GENERAL COMPUTER SYSTEMS IN INDONESIA.

NOT YET DECIDED IF THEY WILL ATTEND. EMBASSY PLANS TO
ASK SOEDARPO TO SEND OUT EXREP INVITATIONS TO CUSTOMERS.

E) IKATAN PEMAKAI KOMPUTER INDONESIA (INDONESIAN COMPUTER
USERS ASSOCIATION). SECRETARY OF IPKIN PROMISED TO SEND
OUT CATALOGS OF BISEQUIP TO THE 200 MEMBERS OF ASSOCIATION
WHICH INCLUDES NEARLY ALL IF NOT ALL PUBLIC AND PRIVATE
SECTOR ENTITIES USING DATA PROCESSING EQUIPMENT.

F) P.T. ALAINSI TELEKOMUNIKASI AND INFORMATIKA UTAMA,
DEVELOPERS OF SOFTWARE PACKAGES AND REPRESENTATIVE OF
PHILLIPS COMPUTERS. PLANS TO ATTEND.

G) DR. SIAGIAN, HEAD OF NATIONAL INSTITUTE OF ADMINISTRA-
TION AND OF BAKOTAN, GOI BODY WHICH ADVISES GOI ENTITIES
ON PURCHASES OF COMPUTERS. DR. SIAGIAN, WHO HAS KEY ROLE
IN DEVELOPMENT OF USE OF COMPUTERS BY GOI AGENCIES, SAYS
HE MAY ATTEND BISEQUIP, DEPENDING UPON SEMINAR TOPICS.

U
H) GOI CENTRAL BUREAU OF STATISTICS, DATA PROCESSING
DIVISION, UNLIKELY TO ATTEND.

I) ASOSIASI PERUSAHAAN NASIONAL INFORMATIKA (APNI), TRADE
ASSOCIATION OF COMPANIES DEALING IN HARDWARE, SOFTWARE,
DATA CENTER SERVICES, CONSULTATION AND EDUCATION. CHAIR-
MAN SUGGESTED THAT INDIVIDUAL MEMBERS (THERE ARE 10) BE
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PAGE 03 JAKART 03382 150741Z

CONTACTED.

2. REQUEST TOTAL OF THREE HUNDRED CATALOGS PLUS 500
INVITATIONS FOR DISTRIBUTION IN JAKARTA.
MASTERS

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NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 jan 1994
Channel Indicators: n/a
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Format: TEL
From: JAKARTA
Handling Restrictions:
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780367/aaaaceht.tel
Line Count: 99
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Litigation Codes:
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Original Previous Classification: n/a
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Review Exemptions: n/a
Review Media Identifier:
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SAS ID: 3327257
Secure: OPEN
Status: NATIVE
Subject: BISEQUIP: MARCH 28-31, 1978
TAGS: BEXP, ID
To: SINGAPORE
Type: TE
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